



RPR® | Webinar

# RPR Insights for Crafting Competitive Buyer Offers

[narrpr.com](http://narrpr.com)

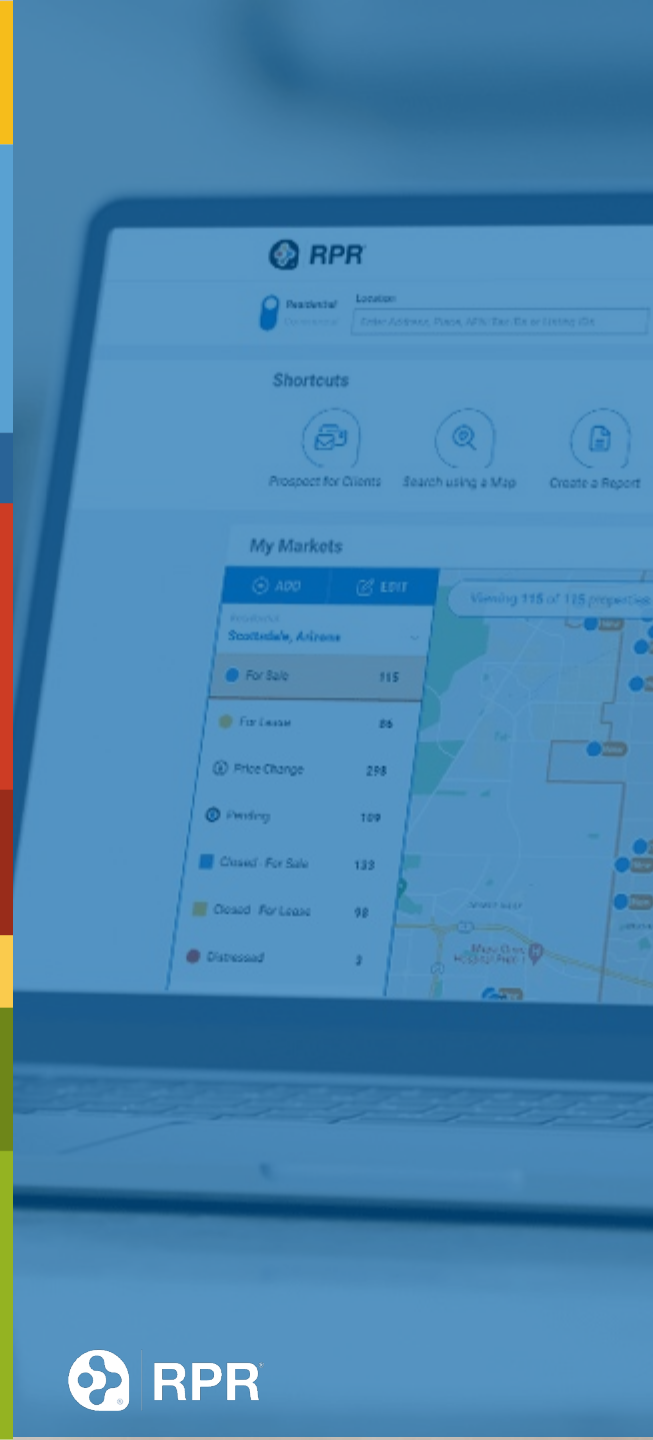
# What is RPR?

- NAR's technology company
- Wholly owned subsidiary
- National parcel-centric database for residential and commercial properties
- Built exclusively for REALTORS®
- No additional charge to REALTORS®
- No consumer access



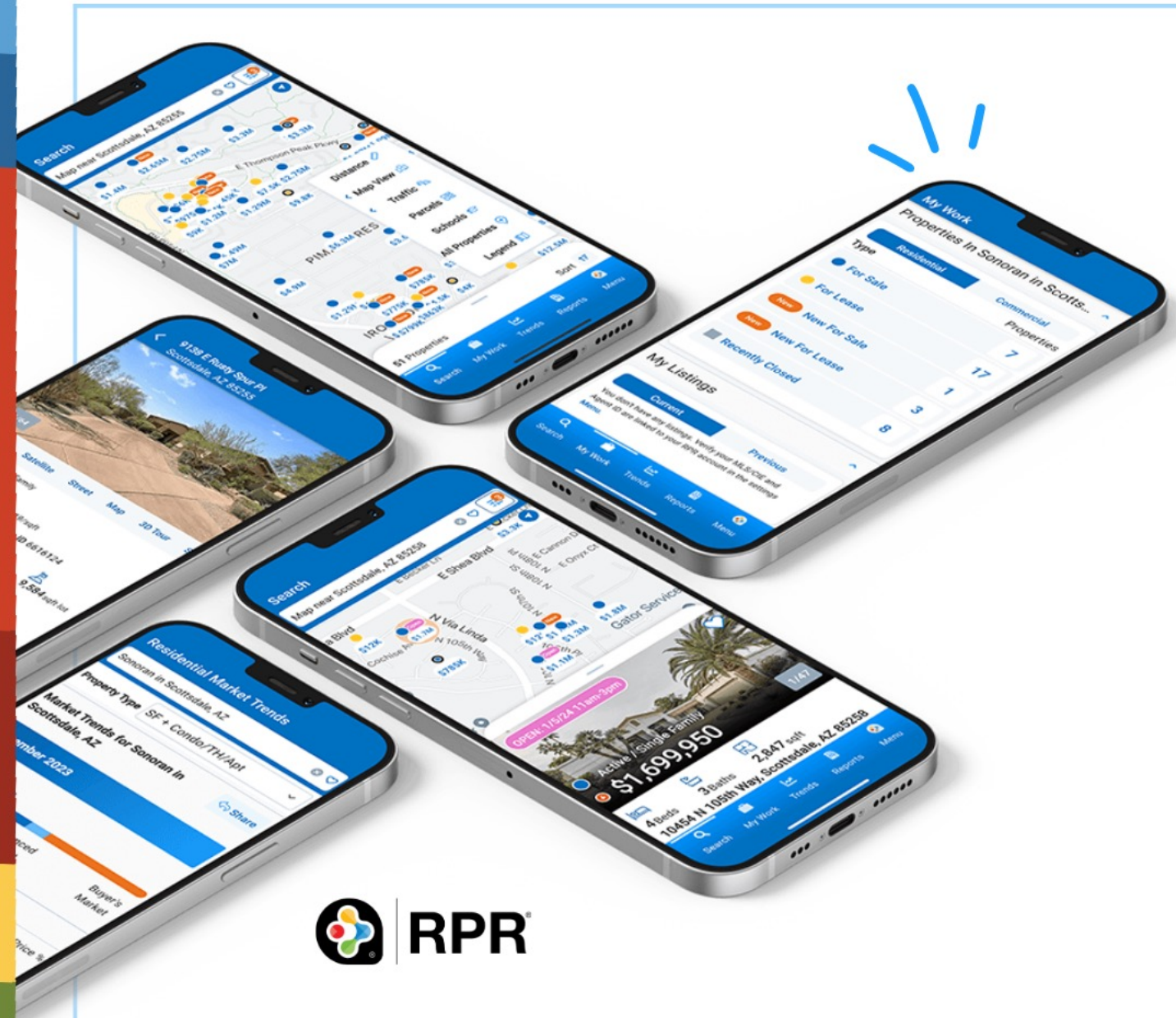
# Estimates of Value

- **AVM = Automated Valuation Model**
  - Value estimate calculated using public records only
- **RVM<sup>®</sup> = Realtors Valuation Model<sup>®</sup>**
  - Value estimate includes MLS Active, Sold & Off Market Data
  - Highest accuracy of any valuation tool
  - Refinable
  - Great starting point for pricing



# Agenda

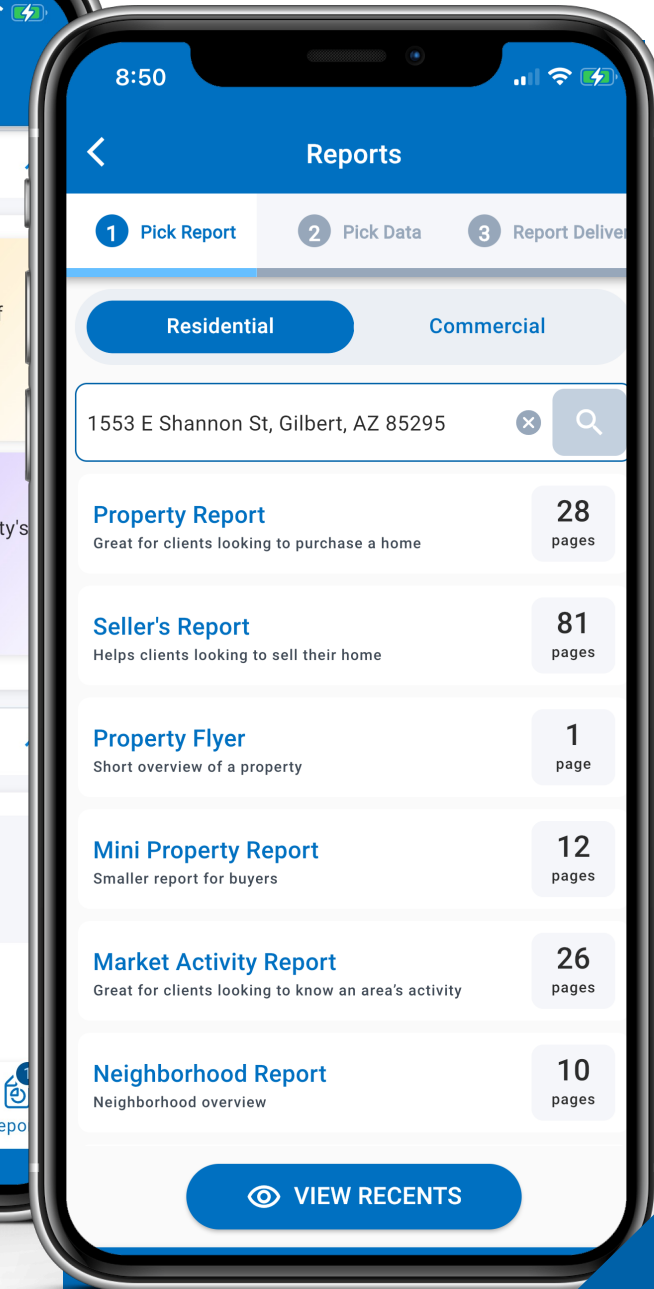
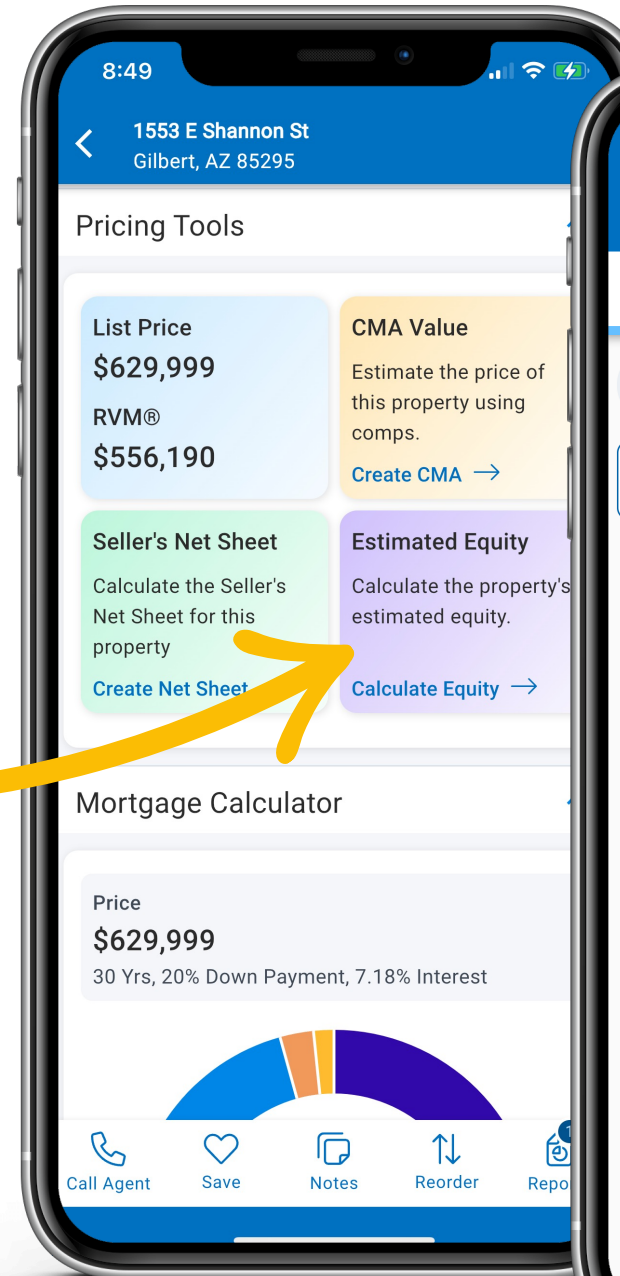
- **Explore the buyer's journey**
  - Buyer checklist, buyer tour, finding that perfect house!
- **Property analysis**
  - Deed, mortgage, tax, historical sales data, flood zones, market trends and HOA information
- **RPR Pricing tools**
  - Mortgage calculator, RVM, Refine Value Tool, CMA for buyers
- **RPR's easy 5-step CMA tool, the Comparative Analysis**
  - Advanced searching for comparable properties by custom geographic areas, specific timeframes
- **Create and customize a professional property report to share with your buyers**



# Download the RPR Mobile™ app.



# RPR Mobile™ App: Create a Property Report & CMA



## Home Buying Checklist

PREFERRED FEATURES	INCLUDED	NOT INCLUDED
Swimming Pool	<input checked="" type="checkbox"/>	<input type="checkbox"/>
\$500-600K	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3 bedrooms	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Close to the BEACH!	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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step  
1

Simplify market updates with RPR and Canva.


Guided Tour



<https://blog.narrpr.com/learning/>

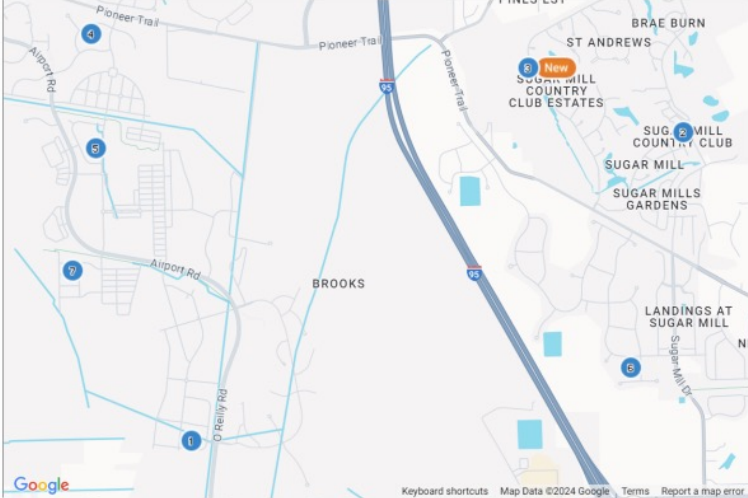
# Why choose an RPR Buyers Tour?

- Created in the RPR Mobile App & easily shareable
- Share details with your buyers about the properties you are showing
- Gives buyers the schedule and showing order
- Auto-synced to the desktop



## BUYER TOUR


### New Smyrna Beach, FL 32168



LEGEND: Subject Property Pending For Sale or For Lease Distressed Recent Sale

Presented by

**Janelle Vann** | Best Agent Ever!



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RPR  
430 N. Michigan Ave  
IL 60611



Buyer Tour


New Smyrna Beach, FL 32168

					
<b>Address</b>	3009 Borassus Dr New Smyrna Beach, FL 32168	129 Live Oak Ct, New Smyrna Beach, FL 32168	933 Club House Blvd New Smyrna Beach, FL 32168	3353 Caterina Dr New Smyrna Beach, FL 32168	455 Venetian Villa Dr New Smyrna Beach, FL 32168
<b>Status</b>	1  Active	2  Active	3   Active	4  Active	5  Active
<b>Amount</b>	\$599,000	\$579,000	\$599,000	\$589,000	\$580,000
<b>Days in RPR</b>	74	58	11	32	138
<b>Price Per Sq. Ft.</b>	\$262	\$278	\$219	\$268	\$236
<b>Bedrooms</b>	4	3	3	3	4
<b>Total Baths</b>	3	2	4	3	3
<b>Partial Baths</b>	-	-	1	1	-
<b>Total Rooms</b>	-	-	-	-	-
<b>Living Area</b>	2,288	2,082	2,736	2,197	2,459
<b>Building Area</b>	3,078	2,776	3,820	3,295	3,238
<b>Lot Size</b>	5,150 sq ft	0.25 acres	0.37 acres	0.27 acres	7,800 sq ft
<b>Year Built</b>	2020	1981	1991	2012	2005
<b>Property Type</b>	Single Family	Single Family	Single Family	Single Family	Single Family
<b>Property Subtype</b>	Single Family Residence	Single Family Residence	Single Family Residence	Single Family Residence	Single Family Residence
<b>Open House</b>	-	-	-	-	-
<b>MLS Listing ID</b>	NS1082627	NS1082789	NS1082044	NS1082011	NS1082627
<b>Listing Broker</b>	Listing Courtesy of PREMIER SOTHEBY'S INTL. REALTY	Listing Courtesy of LOCAL LIVING REALTY GROUP	Listing Courtesy of WATSON REALTY CORP	Listing Courtesy of FLORIDA LIFE REAL ESTATE GROUP	Listing Courtesy of SAND DOLLAR REALTY GROUP INC
<b>Description</b>	Welcome to your immaculate four-bedroom, three-bath home nestled in the charming and prestigious golf community of venetian bay. Why wait to build when you can move right in? This home shows like a model. This pristine 2020-built concrete block home offers the ultimate active lifestyle with water views in a community with unparalleled amenities. An unbeatable location, this home is situated in a serene championship golf community, offering the epitome of luxury living with miles of trails for walking or biking, all only a short drive to the beach or indian river, flagler avenue and canal stre...	Sugar mill country club 3 bedroom / 2 bathroom renovated pool home with a huge back yard. Spectacular living area with soaring high ceilings this is just a wonderful home and a wonderful neighborhood. Large master suite and a stone fireplace that completes the charm and character of this house. New roof / fenced back yard. Enjoy the mature landscaping of sugar mill, close to the beach, yet set in nature.	Beautiful brick beauty on an oversized corner lot in gated community of sugar mill cc. Spacious 3 bedroom, 3.5 bathroom, 3 car garage has plenty of room for the family and friends. Located on a corner of a cul-de-sac with side entry garage. Entry with coat closet opens to the expansive living area with unique wet-bar, open dining area and open den. Kitchen features white cabinetry and appliances with eat-in area, add build in cabinetry and sliders to exterior rear patio. Wet bar is just off from the kitchen with small prep sink and bar area. Open living area features powder room for you...	Welcome to the sought-after golf community of promenade park located within the esteemed venetian bay. Grocery stores, medical facilities, and dining are all within 5 minutes of this paytas-built home. This modern 3-bedroom 2.5-bathroom home offers a 3-car garage and gorgeous lake views. Built in 2012, this home offers a light and bright floor plan, large screened-in porch, tile in the main living areas, and carpet in the bedrooms. The family chef will enjoy the upgraded kitchen featuring granite countertops, tile backsplash, pantry, stainless steel appliances, and pendant lighting. A ge...	Enjoy beautiful views of the lake and fountain from your kitchen and family room in this split bedroom well maintained 4 bedroom 3full bath contemporary home high ceilings and spacious open center areas contribute to quality living in this quiet community . This area of the larger venetian bay development has a separate pool for use by the villa area residents within a short walk from your home




# Why choose the RPR Property Report for Buyers?

- Comparable values
- RVM Range
- Refined Value
- School Data
- Public records & Listing details
- Sales & Financing Activity
- Custom Pages
- Market Trends scriptwriter




PROPERTY REPORT

## 129 Live Oak Ct, New Smyrna Beach, FL 32168




Presented by  
**Janelle Vann** | Best Agent Ever!



Mobile: (813) 842-7271  
 Main: janellev@narpr.com  
 Office: www.narpr.com


RPR  
 430 N. Michigan Ave  
 IL 60611




Property Report 129 Live Oak Ct, New Smyrna Beach, FL 32168

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## 129 Live Oak Ct, New Smyrna Beach, FL 32168



Legend:  Subject Property

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**Active** • Active: 6/9/2024

**List Price**  
**\$579,000**

Active Date: 6/9/2024  
 Listing ID: NS1081783

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**Current Estimated Value**  
**\$560,490**

Last RVM® Update: 7/27/2024

RVM® Est. Range: **\$549K – \$572K**

RVM® Confidence: ★★★★★

↑ RVM® Change - Last 1 Month: **\$26,640**

↑ RVM® Change - Last 12 Months: **31.05%**

**Your Refined Value**  
**\$534,247**

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**Your Comp Analysis**  
**\$510,365**

Last Edited: 8/7/2024  
 \$245 Price per Sq. Ft.

**Your Comp Analysis Range**  
**\$405K – \$668K**

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This report contains data and information that is publicly available and/or licensed from third parties and is provided to you on an "as is" and "as available" basis. The information is not verified or guaranteed. Neither this report nor the estimated value of a property is an appraisal of the property. Any valuation shown in this report has been generated by use of proprietary computer software that assembles publicly available property records and certain proprietary data to arrive at an approximate estimate of a property's value. Some portions of this report may have been provided by an RPR user; RPR is not responsible for any content provided by its users. RPR and its information providers shall not be liable for any claim or loss resulting from the content of, or errors or omissions in, information contained in this report.



# Let's Take a Look

# What's Next?



- Complete your worksheet for your certificate
- Explore additional RPR Learning Opportunities and Resources at [blog.narrpr.com](https://blog.narrpr.com)
- Download the RPR mobile app
- Join us on Facebook, Instagram and LinkedIn
- Have a question? Contact RPR Member Support at 877.977.7576 or [support@narrpr.com](mailto:support@narrpr.com)



### SEARCH OUR LEARNING RESOURCES

Enter what you need help with (e.g., Reset Password)



Need more help? Call us **(877) 977-7576** • 24 hours a day, seven days a week

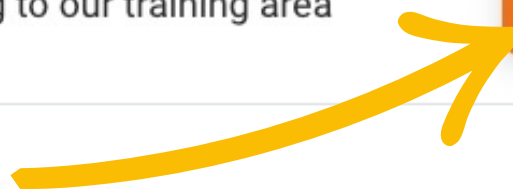
Live chat with Member Support

Live Chat

View more ways to learn by going to our training area

Training Area

Send us an email at [support@narrpr.com](mailto:support@narrpr.com)



Viewing 45 of 45 properties

TROON NORTH

# What Do You Want To Learn Today?

Everyone has different learning styles. Some want to watch a quick video, others want to print out a guide and read every detail, step-by-step. Well, we've got you covered.

The **RPR Learning Center** lets you choose how and what you want to brush up on when it comes to RPR features and capabilities. Choose by time, skill level, topics and learning type:

## Learning Types

- eBook
- Printable
- Tutorial
- Webinar

Webinars by date

## Audience

- Broker
- Commercial
- Residential

## Topics

- Broker Tools
- Buyer Tools
- Buyers
- CMA
- CompStak
- Crexi
- Farming
- Getting Started
- Investment Analysis



**Become a Prospecting Powerhouse! Use RPR to Find Your Next Client**

Next Date: January 22, 2024



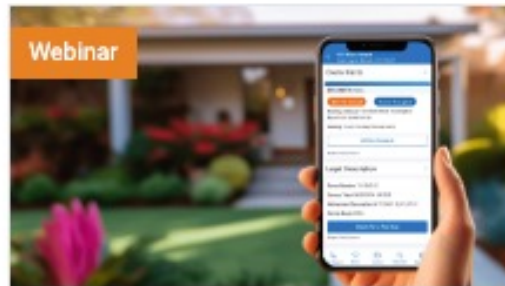
**Track the Market with RPR Market Trends**

Topics: Market Trends  
Next Date: January 17, 2024



**RPR's Advanced Valuation and CMA Tools**

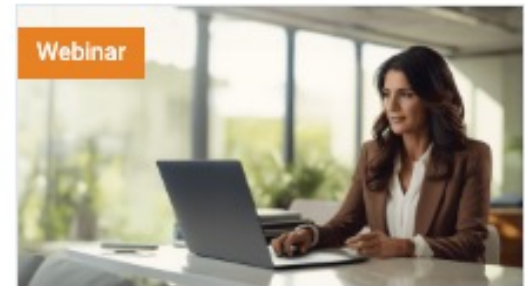
Topics: CMA  
Next Date: January 16, 2024



**On the Go? Stay on Track With Sellers Using RPR**



**The Magic of RPR Commercial: Search Site**



**Jumpstart Your Business with RPR**

# CONNECT WITH RPR

See you online!



**FACEBOOK**



**INSTAGRAM**



**LINKEDIN**



**Thank you**  
narrpr.com